

# 3rd India Rendezvous

19 - 21 January 2010

Trident, Nariman Point, Mumbai, India

Theme: "Dynamics of Reinsuring the Indian Market Today"

A Must-Attend  
Event for  
CEOs & Leaders!

Register by  
28 December 2009 for  
Early Bird Discounts!



**Special Addresses by:**  
**Mr Dezider Stefunko,**  
Chief, Insurance Unit,  
United Nations Conference on Trade and Development  
**Mr Jan P Mumenthaler,**  
Principal Insurance Officer, Insurance Services Group,  
Business Risk Department, International Finance Corporation  
**Mr Cameron Murray,**  
Senior Manager, International Regulatory Affairs,  
Lloyd's General Counsel Division

Organised by:

**ASIA  
INSURANCE REVIEW**

Co-organiser:



Lead Sponsors:

**GUY CARPENTER**



**MARSH**



Cocktail Sponsor:

**ACE**  
INSURANCE BROKERS

Sponsors:

**FAIRFAX ASIA LIMITED**

**SCOR**  
Global P&C

Supporting Organisation:



Media Partner:



Register online at [www.asiainsurancereview.com](http://www.asiainsurancereview.com)

# 3rd India Rendezvous

19 - 21 January 2010 • Trident, Nariman Point, Mumbai, India

India is a dynamo of the world economy and its insurance and reinsurance needs are booming. It remains a booming and attractive market for the global insurance industry.

Asia Insurance Review together with GIC Re as co-organiser, and the International Insurance Society as a supporting organisation, is bringing a high level panel of insurance and reinsurance experts including speakers from United Nations' Insurance Programme and the World Bank's International Finance Corporation for the Rendezvous. The Conference will look at current hot and key issues that move the Indian market, including detarrification, the new Insurance Bill, effects of the global financial crisis, and managing catastrophe exposures as well as serving the reinsurance needs of the fast growing Indian economy.

As a Rendezvous, the programme is designed to offer plentiful opportunities for bilateral discussions and networking, in time for the renewal season! Following the successful format of the past India Rendezvous, this event will have only speeches in the morning with the afternoons set aside for bilateral discussions between interested parties. Each local Indian company will be given a table at the Rendezvous to meet their brokers and reinsurers. Last year we had some 240 delegates from around the world.

**We are pleased to offer  
3 complimentary passes to  
all India based Life and  
General Insurance Companies.**

## Who Should Attend

- CEOs and Senior Management of Insurance and Reinsurance Companies
- Insurance and Reinsurance Brokers
- Management Consultants and Service Providers, Lawyers, Technology Companies and Loss Adjusters
- Regulators & Supervisory Authorities
- Risk Managers
- Banks & Financial Institutions
- Companies Keen to Tap the Potential of the India Market

## Key Topics

- Regulatory Challenges of Managing Dynamic Growth in the Industry
- The Global Financial Crisis & Its impact on the Indian insurance market
- The Value-Add that RI Brokers Bring to Indian the Market
- The New Insurance Bill and Detarrification
- Special Focus on India as a Giant
- Managing CAT Risk Exposures in India
- Session on Terrorism

**REGISTER NOW!**  
**Meet the market under one roof!**  
**Secure your seat now!**

# 3rd India Rendezvous

19 - 21 January 2010 • Trident, Nariman Point, Mumbai, India

## PROGRAMME

### Day One: Tuesday, 19 January 2010

- 5.00 pm Early Registration for Speakers & Delegates  
6.30 pm **Welcome Cocktail Reception**  
– Hosted by **ACE Insurance Brokers Pvt Ltd**  
8.30 pm

### Day Two: Wednesday, 20 January 2010

- 8.00 am Registration  
8.45 am **Welcome Address**  
**Yogesh Lohiya, Chairman cum Managing Director, GIC Re**  
9.00 am **Official Keynote Address:**  
9.20 am **Special Address I: The Global Financial Crisis & Its impact on the Indian Insurance Market**  
**Dezider Stefunko, Chief, Insurance Unit, United Nations Conference on Trade and Development (UNCTAD)**  
9.45 am **Industry Keynote Address:**  
**The World of Reinsurance and the Dynamic Value-Add that the RI Brokers Bring to the Indian Market Today**  
**Henry Keeling, President & Chief Executive Officer, International Operations, Guy Carpenter**  
10.30 am **Special Address II: Regulatory Challenges of Managing Dynamic Growth in the Industry**  
**Cameron Murray, Senior Manager, International Regulatory Affairs, Lloyd's General Counsel Division**  
11.00 am Tea Break  
11.15 am **Managing CAT Risk Exposures in India – A Global Perspective**  
**Scott Ryrrie, Chief Executive Officer, Allianz SE Reinsurance Branch Asia Pacific**

### The New Insurance Bill and Detariffication

**Chairman of Session:**  
**Praveen Gupta, Chief Executive Officer, Raheja QBE General Insurance Co. Ltd**

- 11.45 am **The New Insurance Bill – Impact on the Market**  
**Anil Arora, Director, Ace Insurance Brokers Pvt Ltd**  
12.15 pm **Taking Stock of Detariffication – Lessons to Learnt and the Way Forward**  
**Sanjay Kedia, Chief Executive Officer & Principal Officer, Marsh India**  
1.00 pm Lunch for all Participants  
2.15 pm **Bilateral Discussions & Networking Sessions Opportunity for Pre-Arranged Bilateral Meetings**

followed by...

- 5.30 pm **Cocktail Reception**  
– Hosted by **Guy Carpenter & Marsh**  
7.30 pm

### Day Three: Thursday, 21 January 2010

#### Special Focus on India as a Giant

- 9.00 am **Developing the Reinsurance Market in India: Lessons for the Indian Insurers**  
9.30 am **Detariffication & Competition – Pricing As a Key Issue**  
**P C James, General Manager, United India Insurance Company**  
10.00 am **Role of GIC Re As Guardian of Insurance Market of India**  
**M Ramaprasad, General Manager (Reinsurance), GIC Re**  
10.30 am Tea Break

#### Session on Catastrophes & Terrorism

- 11.00 am **Special Address: Building Sustainable Projects in the Wake of Climate Change**  
**Jan P Mumenthaler, Principal Insurance Officer, Insurance Services Group, Business Risk Department, International Finance Corporation**  
11.45 am
  - Terrorism – How do Insurers Cope with this Increasing Threat?
  - Terrorism: One Year On ...What did the Mumbai Attacks Teach Us? View from a Risk Manager
  - Can Industry Cope With the Demand for Terrorism Cover**Anup Jindal, Vice President, Strategy & Business Development, RMSI Pvt Ltd**  
12.30 pm Closing Address  
12.45 pm Lunch for all Participants  
2.30 pm **Bilateral Discussions & Networking Sessions Opportunity for Pre-Arranged Bilateral Meetings**  
5.30 pm End of 3rd India Rendezvous

# 3rd India Rendezvous

19 - 21 January 2010 • Trident, Nariman Point, Mumbai

FAX to: (65) 6512 5335

Fax to: 91 (22) 2204 3133

Please fax Room Reservation Form direct to Hotel

## Conference Registration Form

To: Ms Loga, Asia Insurance Review  
Co. Regn no.: 199 003 818 H • GST Regn no.: M2-009 466 93  
69 Amoy Street, Singapore 069 888 • Tel: (65) 6224 5583  
DID: (65) 6372 3184 • email: loga@asiainsurancereview.com  
www.asiainsurancereview.com

## Room Reservation Form

Attn: Group Co-ordinator, Trident Nariman Point  
DID: 91 (22) 6632 6502, Fax: 91 (22) 2204 3133  
Email: GroupCo-ordinator.Mumbai@oberoihotels.com

Ms Manju Partagalkar, Assistant Sales Manager  
DID: 91 (22) 66 32 6038  
Email: manju.partagalkar@oberoihotels.com

Trident, Nariman Point, Mumbai  
Mumbai 400 021, India  
Tel: 91 (22) 6632 4343  
www.tridenthotels.com

Please fill in Guest particulars on Registration Form

### PERSONAL PARTICULARS

Name: Mr/Mrs/Ms/Dr/Prof  
First Name: \_\_\_\_\_ Last Name/ Surname: \_\_\_\_\_  
Nationality \_\_\_\_\_  
Passport No \_\_\_\_\_  
Job Title \_\_\_\_\_  
Company \_\_\_\_\_  
Address \_\_\_\_\_  
Country \_\_\_\_\_  
Tel: ( ) \_\_\_\_\_  
Cellular: ( ) \_\_\_\_\_  
Fax: ( ) \_\_\_\_\_  
email: \_\_\_\_\_

### REGISTRATION

#### Early Bird (valid till 28 Dec 2009) Normal Registration

Subscribers  US\$800 Subscribers  US\$1,280  
Non-Subscribers  US\$980\* Non-Subscribers  US\$1,480\*

(\*Free One Year Subscription to Asia Insurance Review + eWeeklies)

Full registration fees MUST be paid before the valid dates for admittance at conference.

Only registrations FULLY PAID FOR by the early-bird deadline will be eligible for the discount.

I came to know about this conference through:

AIR/MIR magazine  AIR/MIR Website  Brochure  Email  
 Referral by (Association/ Sponsor/ Speaker/ Exhibitor/ Business Contact)

Remarks: \_\_\_\_\_

#### Group registration:

**Special Offer for Year 2010:** Register two delegates from the same company, and send the third delegate to attend the conference free of charge! (Valid only for delegates from the same company in the same country)

Registration fee includes participation at Conference plus tea breaks and lunches.

All meals are prepared without pork, lard and beef.

#### Special Dietary Requirements

I would like to have vegetarian meals during the Conference.

#### Closing date for registration: 12 Jan 2010

For cancellation in writing made before **28 Dec 2009**, 50% of the conference fee will be refunded. No refunds will be made for cancellations after **28 Dec 2009**.

### PAYMENT

I enclose a cheque / bankdraft in US Dollars made payable to "ASIA INSURANCE REVIEW"

Telegraphic / Wire Transfer to the following account:  
The Development Bank Of Singapore, 6 Shenton Way,  
DBS Building, Singapore 068 809

- US\$ (Account No.: 0001 - 004838-01-9-022)
- Swift Code: DBS SSGSG

Please debit the sum of US Dollars US\$ \_\_\_\_\_ for Conference Registration fee from my

Mastercard  VISA  American Express

Card Holder's Name: \_\_\_\_\_

Card No.: \_\_\_\_\_

Expiry Date: \_\_\_\_ - \_\_\_\_ (mm-yy) Total Amount: US\$ \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

(Conference fee is zero-rated for GST)

### ARRIVAL

Arrival Date: \_\_\_\_\_

Arrival Time / Flight Details: \_\_\_\_\_ / \_\_\_\_\_

### DEPARTURE

Departure Date: \_\_\_\_\_

Departure Time / Flight Details: \_\_\_\_\_ / \_\_\_\_\_

### ACCOMMODATION

#### Superior Room (Single)

INR 9500 plus 10% taxes, inclusive of breakfast

#### Superior Room (Double)

INR 10,000 plus 10% taxes, inclusive of breakfast

- Smoking  Non-Smoking  
 King-Sized Bed  Twin Bed

- Above rates include complimentary buffet breakfast at Frangipani, fruit basket on arrival and usage of gymnasium.
- Check-in time 1400hrs, check-out time 1200 hrs.
- Reservations with check-in prior to 0700 hours are held from the previous evening and are billed from the previous evening itself.
- For check in between 0700 hrs to 1200hrs, half day rate would be charged for the early check in.
- All check-out till 1800 hrs will be charged a half day charge and after 1800 hrs there will be a full day charge.

### CANCELLATION POLICY

Any rooms cancelled between 30 - 15 days: 50% of the estimated billing. Any rooms cancelled less than 15 days: 100% of the estimated billing.

### AIRPORT TRANSFER

- NOT required  
 International Airport  Domestic Airport  
 From Airport to Hotel via Toyota Corolla at INR2831nett  
 From Hotel to Airport via Toyota Corolla at INR2697nett

### RESERVATION GUARANTEE

- Amex  Visa  Others  
 Diners  Mastercard \_\_\_\_\_  
 A front and back copy of my credit card is attached  
Credit Card Number: \_\_\_\_\_

Expiry Date : \_\_\_\_\_ month \_\_\_\_\_ year

Cardholder's name: \_\_\_\_\_

Signature of Cardholder: \_\_\_\_\_

### REMARKS

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_